QUARTERLY REPORT Q2 2023

# Made by name

Pioneered by 🕵 Måsøval



# Stade by name

Måsøval is a Norwegian fish farming pioneer. Ever since the company was founded in 1973, our dedicated employees have worked in close harmony with nature.

On the coast of central Norway, the Atlantic provides strong currents and high tidal range, ensuring an abundance of fresh, clean seawater. It's here, in one of the most beautiful coastal landscapes in the world, that we make one of the best ingredients in the world – Salmon: Made by nature, pioneered by Måsøval.

Led by the third generation of the Måsøval family, we now look forward to producing more than 30 000 tonnes of salmon a year, serving 3,1 million people – every single week, <u>year-round</u>.

And even though we've already achieved a lot, we're still hungry for more sustainable growth.





# Introduction and summary Q2







7 373 tonnes

Harvest of 7 573 tonnes vs 8 702 tonnes in Q2 2022

# 32,9 kr/kg

Farming Mid reported an **operational** EBIT of NOK 32,9 pr kg

# 211 Minok

Group Operational EBIT of MNOK 211 (MNOK 501 in Q2 2022)

# Ileggeset

Sea site Heggeset operational 6 weeks after approval.

# **23,5** kr/kg

.

Farming West reported an operational EBIT of NOK 23,5 pr kg



### 2. FINANCIAL PERFORMANCE

(Figures in brackets refer to Q2 2022, unless specified otherwise)

Key figures Group	Q2 2023	Q2 2022	YTD 2023	YTD 2022	2022
Consolidated numbers in 1 000 NOK					
Operating revenue	804 581	934 192	1 041 845	1 214 229	1 992 132
Harvested volume (tonnes GW)	7 573	8 702	9 567	11 986	21 879
	210 502	500 548	246 365	587 934	693 444
Operational EBIT					
EBIT <sup>(1)</sup>	189 561	572 971	177 318	719 737	884 514
Profit before tax	151 344	558 877	111 752	687 841	802 651
Net profit or loss for the period	-123 314	436 151	-154 537	536 623	626 262
Operational EBIT/kg	27,8	57,5	25,8	49,1	31,7
Operational EBIT %	26,2 %	53,6 %	23,6%	48,4%	34,8 %
Equity ratio	33,5 %	38,5 %	33,5%	38,5%	39,9 %
Earnings per share (NOK) <sup>(2)</sup>	-1,24	2,83	-1,23	3,23	3,50

(1) Operational EBIT adjusted for production tax, profit sharing with co-location partners and fair value adjustment Biomass
(2) Earnings per share excluding Net fair value adjustment Biomass

#### 2.1. REVENUES AND RESULTS

#### Revenue and results for Q2 2023

The Group achieved operating revenues of MNOK 805 in the second quarter of 2023, a decrease compared to MNOK 934 in the same quarter last year. The Group's operational EBIT in Q2 2023 was MNOK 211, down from MNOK 501 compared to the same period last year. The decrease in revenues is attributable to a lower harvested volume and more downgrading with lower achieved prices compared to the corresponding quarter last year. The decrease in operational EBIT is caused by higher prices of feed and costs for sea lice treatment on Spring 22 generation.

The decrease in EBIT and Profit before tax for the period is affected with MNOK 45 related to write-down of investments in Aqua Semi.

The Group reports a profit before income tax of MNOK 151 for Q2 2023. The implementation of the resource rent tax at 1 January 2023 is reflected in the tax expenses of MNOK 275 for the period. Thereby the Group reports a negative net profit after tax for the period of MNOK 123.

#### 2.2. BALANCE SHEET

#### Balance sheet Q2 2023

At the end of Q2 2023, total assets were MNOK 5 329, an increase in total assets of MNOK 204 from the previous quarter. Total property, plant and equipment increased by MNOK 3 after investments. Further, total current assets increased by MNOK 204, mainly due to an increase in accounts receivables of MNOK 325. Biological assets, on the other hand, decreased by MNOK 104 from the end of Q1 2023.

The Group's net interest-bearing debt increased by MNOK 91 compared to the end of Q1 2023 and stands at MNOK 2 097.

Based on the resource rent tax approved by the Norwegian Parliament, the Group has taken a write-down of MNOK 45 on Aqua Semi and an implementation effect on deferred resource rent tax on the biomass of MNOK 243 per January 1st 2023.

At the end of the reporting quarter, the Group's total equity was MNOK 1 773. A decrease of MNOK 185 compared to the end of Q1 2023. Equity ratio at the end of Q2 2023 was 33,5%.

#### 2.3. STATEMENT OF CASH FLOW

#### Cash flow statement Q2 2023

The Group achieved a cash flow from operating activities of MNOK 72 during Q2. Net cash flow generated by investing had a negative impact of MNOK 13 on the cash flow. Net cash generated by financing activities in Q2 2023 was MNOK -73. In Q2 2023 the Group raised new current and non-current borrowings totalling MNOK 158 and spent MNOK 98 on repayment of current and non-current borrowings. Further, the net decrease of the Group's overdraft facility amounted to MNOK 72 in Q2 2023. The company paid a dividend of NOK 0,5 per share for a total of MNOK 61.



# **3. OPERATIONAL PERFORMANCE**

The Group's management monitors and allocates resources to the Group's business activities as two operating segments, i.e. Farming and Sales & Processing. In addition, Farming is measured on Farming Mid and Farming West as two divisions. Overhead, related HQ costs, depreciation related to surplus values from acquisitions and intra-segment transactions are reported as Other/Eliminations. See note 2 to the consolidated financial statement for further details.

#### 3.1. FARMING

(Figures in brackets refer to Q2 2022, unless specified otherwise)

Farming is the Group's largest segment and achieved sales revenues of MNOK 737 of which MNOK 699 is sale of salmon. Lower achieved prices than in Q2 2022 and decrease in harvested volume led to a reduction in sales revenue of MNOK 135. Operational EBIT in Q2 2023 amounted to MNOK 220 (MNOK 502). Operational EBIT per kg harvested salmon was NOK 29,0 (NOK 57,7).

<b>Key figures Farming</b> Consolidated numbers in NOK 1000	Q2 2023	Q2 2022	YTD 2023	YTD 2022	2022
Total operating revenues	736 624	871 537	926 664	1 125 773	1 809 315
Operational EBIT	219 542	502 751	272 369	606 963	738 946
Operational EBIT - %	29,8 %	57,6 %	29,4%	53,9%	40,8 %
Harvest volume (tonnes GW)	7 573	8 702	9 567	11 986	21 879
Operational EBIT per kg salmon	29,0	57,7	28,5	50,6	33,8

#### 3.1.1. FARMING MID

(Figures in brackets refer to Q2 2022, unless specified otherwise)

Farming Mid is the Group's largest division and achieved sales revenues of MNOK 445 in Q2 2023, of which MNOK 409 is sale of salmon. Achieved prices were NOK 9/kg lower in comparison with Q2 2022 due to downgrading and lower achieved prices for salmon. Compared to Q2 2022 harvested volume decreased by 3 366 tonnes. The Spring 21 generation was fully harvested in Q2 2022 while there is still biomass in sea on spring 22 generation. There is also some shift in biomass from PO6 to PO5 compared to last year. Operational EBIT in Q2 2023 was MNOK 146 (MNOK 492). Operational EBIT per kg harvested salmon was NOK 32,9 (NOK 63).

4 437 tonnes of salmon (7 803 tonnes) were harvested in Q2 2023.

Operationally Q2 has been a quarter with good growth in biomass but also high levels of sea lice and higher downgrading on Autumn 2022 generation. This has impacted costs negatively in conjunction with treatment-related mortality. 62% of harvest has been from generation Spring 2022, 38% from generation Autumn 2022.

Key figures Farming Mid Consolidated numbers in NOK 1000	Q2 2023	Q2 2022	YTD 2023	YTD 2022	2022
Total operating revenues	444 741	815 799	569 268	1 019 885	1 547 216
Operational EBIT	145 966	491 554	183 330	581 292	686 746
Operational EBIT - %	32,8 %	60,3 %	32,2 %	57,0%	44,4 %
	,	,		,	,
Harvested volume (tonnes GW)	4 437	7 803	5 577	10 308	17 612
Operational EBIT per kg salmon	32,9	63,0	32,9	56,4	39,0

#### 3.1.2. FARMING WEST

Farming West achieved sales revenues of MNOK 292 in Q2 2023, of which MNOK 291 is related to the sale of salmon. Operational EBIT amounted to MNOK 74. Operational EBIT per kg harvested salmon was NOK 23,5 (NOK 11,9).

The achieved sales price per kg was NOK 31 higher than in Q2 2022 due to substantially higher superior levels, i.e. less downgrading. Costs are influenced by higher feed costs and sea lice treatment.

3 135 tonnes were harvested in Q2 2023. 100% of the harvest was from 2022 generation.

Key figures Farming West Consolidated numbers in NOK 1000	Q2 2023	Q2 2022	YTD 2023	YTD 2022	2022
Total operating revenues	291 883	55 738	357 396	105 888	262 099
Operational EBIT	73 576	10 658	89 040	25 670	52 200
Operational EBIT - %	25,2 %	19,1 %	24,9%	24,2%	19,9 %
Harvested volume (tonnes GW)	3 135	899	3 990	1 678	4 268
Operational EBIT per kg salmon	23,5	11,9	22,3	15,3	12,2

#### 3.2. SALES & PROCESSING

The Sales & Processing segment achieved sales revenues of MNOK 797 in Q2 2023, vs. MNOK 916 in Q2 2022. Operational EBIT was MNOK 13 vs. MNOK 16 in Q2 2022.

Results were negatively influenced by slightly lower harvest than expected at both facilities, but up from Q1 2023. The gross margin in the sales division was strong. Contract share is still low – in line with the Group's strategy.

Key figures Consolidated numbers in NOK 1000	Q2 2023	Q2 2022	YTD 2023	YTD 2022	2022
Total operating revenues	797 360	915 750	1 026 723	1 191 596	1 948 405
Operational EBIT	12 532	15 777	13 375	15 622	20 062
Operational EBIT - %	1,6 %	1,7 %	1,3 %	1,3 %	1,0 %

#### SALES VOLUME (TONNES GW)



# 4. OUTLOOK

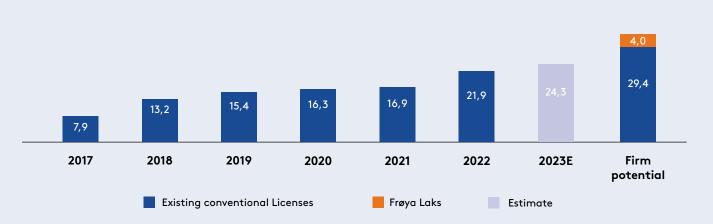
#### 4.1. FARMING OUTLOOK

The Group maintains its guiding of 24 300 tonnes in 2023, with 7 200 tonnes expected in Q3 2023.



#### HARVEST VOLUME (TONNES GW)

With the new co-location agreement with Frøya Laks AS, the potential in Måsøvals license portfolio is in excess of 33 000 tonnes.

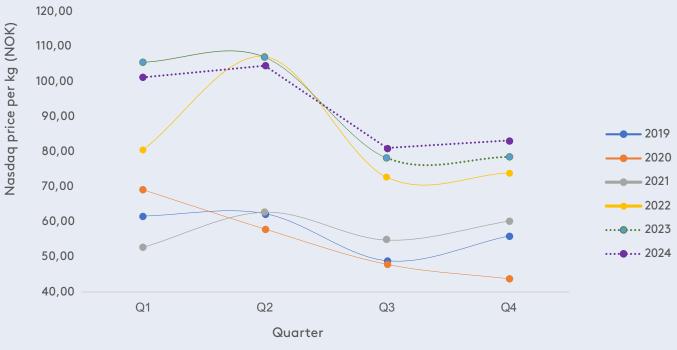


#### Harvest Volume (GW)

#### 4.2. PRICE (NASDAQ)

The average salmon price in Q2 2023 was almost at the same level as in Q2 2022.

The average salmon price is expected to decrease in Q3 2023. Fishpool forward price for Q3 2023 is NOK 79,2 and the average forward price for the last two quarters of 2023 is NOK 79,62. Måsøvals achieved price was impacted by more harvested volume later in the quarter.



NASDAQ average price

<sup>\*</sup> Fishpool Forward Price 28.08.2023

# **5. OTHER MATTERS**

#### 5.1. RESOURCE TAX

The Norwegian government has introduced a resource rent tax on production of salmon in Norway of 25%. The resource rent tax only applies to the production of salmon at sea and not the entire production cycle.

The implementation effect of the resource rent tax constitutes a deferred tax on the Group's biomass of MNOK 242. This effect is treated as a tax charge in 1H 2023. The final tax bill is still uncertain as we are waiting for detailed guidelines from the authorities. The Group therefor awaits these guidelines before calculating and accounting for the resource rent tax expenses for the period.

#### 5.2. AQUA SEMI

In 2019 Måsøval received 4 development licenses to develop the concept Aqua Semi. Aqua Semi is designed to open up new areas for salmon farming, reduce sea lice and disease contagion, improve fish health and lower operational costs. The project's development phase was finalised in 2022.

The new resource rent tax does not give a tax break for investments in development licenses, while introducing a full resource rent tax on profits after the project is finalised and licenses converted to regular commercial licenses. This tax makes the project in its current form economically non-viable. Måsøval has therefore decided to cancel the project and take a one-off write-down of the investment with a total of MNOK 45.

We regret that the resource rent tax cancels an investment that would have led to a better and more sustainable method for fish farming while bringing significant activity to the supplier industry in Norway.

#### 5.3. SEA SITE LOCATIONS

Sea site locations is a key strategic asset and Heggeset site (2 340 tonnes MAB) was operational already 6 weeks after approval.

# 6. MATTERS AFTER THE BALANCE SHEET DATE

No significant changes have occurred after June 30th 2023.



#### 7. **CONSOLIDATED FINANCIAL STATEMENTS**

#### 7.1. STATEMENT OF COMPREHENSIVE INCOME

2022 1H 2023	Q2 20	2023 1H 2022	2022
	900 3		1 898 525
982 62 683	33 9	2 683 46 656	93 606
192 1 041 845	934 1	1 845 1 214 229	1 992 132
729 433 189	300 7	3 189 365 488	681 866
229 118 032	44 2	8 032 93 065	196 794
575 95 466	40 5	5 466 79 727	166 166
3 111 148 792	48	8 792 88 015	253 862
644 795 480	433 64	5 480 626 295	1 298 687
548 246 365	500 5	6 365 587 934	693 444
44 895		4 895 -	-
524 -5 908	-3 5	5 908 -4 854	-8 86
697 -7 890	-30 6	7 890 -33 305	-46 219
644 -10 354	106 6	0 354 169 962	246 150
971 177 318	572 9	7 318 719 737	884 514
232 9 755	2 2	9 755 4 220	9 963
326 75 322	16 3	5 322 36 116	91 820
094 -65 566	-14 0	5 566 -31 896	-81 863
877 111 752	558 8	1 752 687 841	802 65
726 266 289	122 7	6 289 151 218	176 389
5 151 -154 537	<b>436</b> 1	4 537 536 623	626 262
534 -158 212	429 5	58 212 528 852	620 959
616 3 675	6 6	3 675 7 771	5 303
150 -154 537	436 1	4 537 536 623	626 262
2,83 -1,23	2,	-1,23 3,23	3,50
2,83	2,		-1,23 3,25

Adjusted for the resource rent tax implementation effects and the write-down related to the Aqua Semi-project, EPS is NOK 1,02 for Q2 2023 and NOK 1,04 for 1H 2023.

#### CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

(All amounts in NOK 1000)	Note	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Net profit		-123 314	436 151	-154 537	536 623	626 262
Items which will not be reclassified to profit and loss						
Net gain/(loss) on equity instruments designated at fair value through other comprehensive income	4, 9	-	-	-	-	-
Other comprehensive income	7	-	-	-	-	-
Total comprehensive income for the year	6	-123 314	436 151	-154 537	536 623	626 262
Total comprehensive income attributable to:						
Owners of the parent		-126 945	429 534	-158 212	528 852	620 959
Non-controlling interests		3 631	6 616	3 675	7 771	5 303
Total comprehensive income for the year		-123 1314	436 150	-154 537	536 623	626 262
Earnings per share (basic and diluted) *		-1,24	2,83	-1,23	3,23	3,50

\* Earnings per share excludes Net fair value adjustment - Biological assets

17 Adjusted for the resource rent tax implementation effects and the write-down related to the Aqua Semi-project, EPS is NOK 1,02 for Q2 2023 and NOK 1,04 for 1H 2023.

#### 7.2. STATEMENT OF FINANCIAL POSITION

(All amounts in NOK 1000)	NOTE	30.06.2023	31.03.2023	30.06.2022	31.12.2022
ASSETS					
Intangible assets					
Licenses	7	2 068 766	2 068 766	2 085 567	2 068 766
Goodwill	7	428 390	428 460	428 459	428 390
Total intangible assets		2 497 157	2 497 256	2 514 026	2 497 156
Property, plant and equipment					
Property, plant and equipment	7	439 085	470 018	454 793	467 918
Right-to-use assets	7	556 343	557 211	514 537	529 366
Total property, plant and equipment		995 428	1 027 228	969 330	997 284
Non-current financial assets					
Investments in other equity instruments		5	5	5	5
Other non-current receivables		132	2 970	3 684	416
Total non-current financial assets		137	2975	3 689	421
Total non-current assets		3 492 721	3 527 359	3 487 045	3 494 861
Inventories					
Feed inventory	5	30 730	28 216	23 401	23 987
Finished goods	5	7 975	3 787	8 786	13 661
Biological assets	5	1 207 451	1 311 642	896 340	1 159 932
Total inventories		1 246 155	1 343 645	928 527	1 197 580
Receivables					
Accounts receivables		504 498	179 447	646 260	173 771
Other current receivables		26 266	36 565	38 706	82 229
Total Receivables		530 764	216 012	684 966	256 000
Cash and cash equivalents		24 423	37 770	149 395	38 473
Total current assets		1 801 342	1 597 427	1 762 888	1 492 053
Total assets		5 294 064	5 124 786	5 249 932	4 986 915

(All amounts in NOK 1000)	NOTE	30.06.2023	31.03.2023	30.06.2022	31.12.2022
Share capital	4	30 627	30 627	30 627	30 627
Share premium reserve	4	872 432	872 432	872 432	872 432
Total paid-in equity		903 059	903 059	903 059	903 059
Retained earnings		829 934	1 018 218	1 079 176	1 049 915
Total equity attributable to owners of the parent company		1 732 993	1 921 277	1 982 236	1 952 974
Non-controlling interests		39 672	36 041	38 465	35 997
Total equity		1 772 665	1 957 318	2 020 701	1 988 971
Non-current liabilities					
Deferred tax	8	877 395	525 072	638 397	564 448
Liabilities to financial institutions		1 503 454	1 370 158	1 504 009	1 150 827
Long-term leasing liabilities		326 162	337 481	304 052	328 138
Total non-current liabilities		2 707 011	2 232 711	2 446 458	2 043 413
Current liabilities					
Liabilities to financial institutions		338 937	409 006	296 067	417 486
Short-term leasing liabilities		152 667	145 392	131 655	130 808
Account payables		237 898	223 126	214 927	221 557
Income tax payable	8	24 095	115 088	31 466	98 633
Other current liabilities		60 781	42 145	108 659	86 047
Total current liabilities		814 387	934 757	782 774	954 530
Total liabilities		3 521 399	3 167 468	3 229 232	2 997 943
Total equity and liabilities		5 294 064	5 124 786	5 249 932	4 986 915

#### TRONDHEIM, 28 AUGUST 2023

Lars Mössbal

Lars Måsøval, Chair of the board

Ola Loe

Ola Loe, Director

Kaileitertell

Kari Skeidsvoll Moe, Director

P. Grel. Roger Granheim, Director

Nina Santi, Director

ina

Helge Kvalvik, CEO

#### 7.3. STATEMENT OF CASH FLOWS

(All amounts in NOK 1000)	Note	Q2 2023	Q2 2022	YTD 2023	YTD 2022	2022
Profit before income tax		151 344	558 653	111 752	687 616	802 651
Tax paid		-13 412	-	-27 664	-1 415	-33 544
Gain on sales of shares		-	-	-	-1 039	- 1 039
Ordinary depreciation	7	47 856	40 575	95 466	79 727	166 166
Impairments		44 895	-	44 895	-	-
Interest paid on borrowings		28 699	12 384	49 905	26 131	69 662
Calculated interest costs, leasing		3 985	4 663	8 133	7 759	9 143
Fair Value adjustments - biological assets	5	-35 349	-106 645	10 354	-169 962	-246 150
(Increase)/decrease in inventories	5	146 996	68 578	33 089	-32 868	-225 734
(Increase)/decrease in account receivables		-357 884	-468 226	-441 107	-452 694	19 795
Increase/(decrease) in account payables		33 446	75 672	35 016	39 132	45 762
(Increase)/decrease in other current receivables/liabilities		21 204	15 726	19 591	26 243	121 775
Net cash (outflow)/inflow from operating activites		71 780	201 380	-60 570	208 629	728 486
Payments for property, plant and equipment	7	-12 517	-26 046	-39 286	-29 153	-202 097
Payments for intangible assets	7	-	-16 800	-	-16 800	-1 230
Proceeds from disposal of other assets		-	-	-	1 578	1 578
Net cash (outflow)/inflow from investing activities		-12 517	-42 846	-39 286	-44 375	-201 748
		150 500	5 7 4 7	417 500	5 7 47	04.044
Proceeds from non-current and current borrowings		158 500	5 347	417 500	5 347	26 844
Repayment of non-current and current borrowings		-48 376	-13 168	-92 751	-57 302	-436 183
Payment of interest expenses on borrowings		-31 184	-13 691	-56 313	-28 581	-69 662
Repayment of principal portion of lease liabilities		-18 772	-19 103	-41 189	-36 061	-110 268
Net change in overdraft facility		-71 523	-95 984	-80 186	-17 986	102 559
Proceeds of equity		-	-298	-	-1 528	-298
Payments of dividends and group contributions		-61 254	-	-61 254	-	-122 508
Net cash (outflow)/inflow from financing activities		-72 610	-136 898	85 806	-136 111	-609 517
Net (decrease)/increase in cash and cash equivalents		-13 347	21 636	-14 050	28 143	-82 779
Cash and cash equivalents at the beginning of the period		37 770	127 759	38 473	121 252	121 252
Cash and cash equivalents at the end of the period		24 423	149 395	24 423	149 395	38 473

#### 7.4. STATEMENT OF EQUITY

2023	Share capital	Share premium	Retained earnings	Equity - Owners of parent company	Non- controlling interests	Total Equity
(All amounts in NOK 1000)						
31 December 2022	30 627	872 432	1 049 915	1 952 974	35 997	1 988 971
Profit from continuing operations	-	-	-158 212	-158 212	3 675	- 154 537
Dividends	-	-	-61 254	-61 254	-	-61 254
Other	-	-	-515	- 515	-	- 515
30 June 2023	30 627	872 432	829 934	1 732 993	39 672	1 772 665
2022	Share capital	Share premium	Retained earnings	Equity - Owners of parent company	Non- controlling interests	Total Equity
(All amounts in NOK 1000)						
31 December 2021	30 627	872 432	551 923	1 454 982	30 694	1 485 676
Profit from continuing operations Q1-Q2 2022	-	-	528 852	528 852	7 771	536 623
Cost of equity increase*	-	-	-1 598	- 1 598	-	-1 598
30 June 2022	30 627	872 432	1 079 177	1 982 236	38 465	2 020 701
Profit from continuing operations Q3-Q4 2022	-	-	92 107	92 107	-2 468	89 639
Dividends	-	-	-122 508	-122 508	-	-122 508
Cost of equity increase*	-	-	1 139	1 139	-	1 139
31 December 2022	30 627	872 432	1 049 915	1 952 974	35 997	1 988 971





## NOTES

## NOTE 1: BASIS FOR PREPARATION

These consolidated financial statements have been prepared in accordance with the International Accounting Standard 34 Interim Financial Reporting (IAS 34) .

The Group accounting policies adopted and applied in this interim report are consistent with those applied in the Group's 2022 Annual Report prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by The European Union. A full description of all material accounting policies used in the most recent annual consolidated financial statements is given in the Group's 2022 Annual report, which is available at www.masoval.no.

The tax expense in the quarterly report is based on a simplified calculation based on the expected effective tax rate. The proposed resource rent tax is partly implemented in the tax calculations as of Q2 2023, see note 8 for details.

The interim condensed consolidated financial statements do not include all the information and disclosures required by International Financial Reporting Standards (IFRS) in the annual financial statements and should be read in conjunction with the Group's Annual Financial Statements for 2022.

New standards effective from 1 January 2023 have had no material effect on the interim report."

## **NOTE 2: BUSINESS SEGMENTS**

"The management monitors and allocates resources to the Group's business activities as two operating segments, Farming and Sales & Processing. In addition Farming is also measured on geografical locations as Farming Mid and Farming West. The Farming segment includes the purchase of salmon eggs, farming on land and sea, related service activities and the sale of salmon to exporters. The Sales and Processing segment includes harvesting activities and the sale of salmon and other species of fish in Norway and for export. Farming sites are located on Frøya, Hitra, Kristiansund, Aukra and Vartdal.

No operating segments have been aggregated to form the above reportable operating segments.

The remaining of the Group's activities is shown in the ""other/eliminations"" column. The Group's administration cost and other shared cost are not allocated to segments. Information about unallocated items included in this column is given in a footnote to the tables below. Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

The segments are measured on various criteria, of which financial results are one of these. For the farming segment, fish health is also an important measurement criterion.

Information regarding the Group's reportable segments is presented below.

					Other/	
(All amounts in NOK 1000)	Farming Mid	Farming West	Farming	Sales & processing	elimina- tions*)	Måsøval Group
Internal operating revenue - sale of goods and services	408 704	290 687	699 391	-	-699 391	-
External operating revenue - sale of goods and services	-	-	-	770 255	-	770 255
Other operating revenues	36 037	1 196	37 233	27 105	-30 012	34 327
Total operating revenues	444 741	291 883	736 624	797 360	-729 403	804 582
Operating expenses	265 124	214 402	479 527	781 421	-714 725	546 223
Depreciation and amortization	33 650	3 905	37 555	3 407	6 894	47 857
Operational EBIT	145 966	73 576	219 542	12 532	-21 572	210 502
Operational EBIT-%	32,8 %	25,2 %	29,8 %	1,6 %		26,2 %
Volume harvested/sold	4 437	3 135	7 573	7 788		
Sales price per kg salmon	92,1	92,7	92,4	98,9		
Operational EBIT per kg salmon	32,9	23,5	29,0	1,6		

Q2 2023

\*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acqusitions.

	Q2 2022					
(All amounts in NOK 1000)	Farming Mid	Farming West	Farming	Sales & processing	Other/ elimina- tions*)	Måsøval Group
Internal operating revenue - sale of goods and services	788 456	55 424	843 880	-	-843 880	-0
External operating revenue - sale of goods and services	-	-	-	900 300	-	900 300
Other operating revenues	27 343	314	27 657	15 451	-9 216	33 892
Total operating revenues	815 799	55 738	871 537	915 750	-853 096	934 192
Operating expenses	296 993	41 642	338 635	897 791	-843 356	393 069
Depreciation and amortization	27 253	3 438	30 691	2 183	7 701	40 575
Operational EBIT	491 554	10 658	502 212	15 777	-17 441	500 548
Operational EBIT-%	60,3 %	19,1 %	57,6 %	1,7 %		53,6 %
Volume harvested/sold	7 803	899	8 702	8 726		
Sales price per kg salmon	101,0	61,7	97,0	103,2		
Operational EBIT per kg salmon	63,0	11,9	57,7	1,8		

\*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acqusitions.

(All amounts in NOK 1000)	Farming Mid	Farming West	Farming	Sales & processing	Other/ elimina- tions*)	Måsøval Group
Internal operating revenue - sale of goods and services	511 090	355 605	866 695	-	-866 695	0
External operating revenue - sale of goods and services			-	979 000		979 000
Other operating revenues	58 178	1 791	59 969	47 723	-44 847	62 846
Total operating revenues	569 268	357 396	926 664	1 026 723	-911 542	1 041 845
Operating expenses	318 528	260 557	579 086	1 006 561	-885 633	700 014
Depreciation and amortization	67 410	7 799	75 209	6 788	13 469	95 466
Operational EBIT	183 330	89 040	272 369	13 375	-39 379	246 365
Operational EBIT-%	32,2 %	24,9 %	29,4 %	1,3 %		23,6 %
Volume harvested/sold	5 577	3 990	9 567	10 058		
Sales price per kg salmon	91,6	89,1	90,6	97,3		
Operational EBIT per kg salmon	32,9	22,3	28,5	1,3		

YTD 2023

\*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

#### 26

					Other/	
	Farming	5		Sales &	elimina-	Måsøval
(All amounts in NOK 1000)	Mid	West	Farming	processing	tions*)	Group
Internal operating revenue - sale of goods and services	982 436	99 665	1 082 101	-	-1 082 101	-
External operating revenue - sale of goods and services	-	5 867	5 867	1 161 706	-	1 167 573
Other operating revenues	37 449	356	37 805	29 890	-21 039	46 656
Total operating revenues	1 019 885	105 888	1 125 773	1 191 596	-1 103 140	1 214 229
Operating expenses	385 334	73 472	458 806	1 171 653	-1 083 890	546 568
Depreciation and amortization	53 259	6 745	60 004	4 321	15 401	79 727
Operational EBIT	581 292	25 670	606 963	15 622	-34 651	587 934
Operational EBIT-%	57,0 %	24,2 %	53,9 %	1,3 %		48,4 %
Volume harvested/sold	10 308	1 678	11 986	12 067		
Sales price per kg salmon	95,3	62,9	90,8	96,3		
Operational EBIT per kg salmon	56,4	15,3	50,6	1,3		

YTD 2022

\*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acqusitions.

	2022					
(All amounts in NOK 1000)	Farming Mid	Farming West	Farming	Sales & processing	Other/ elimina- tions*)	Måsøval Group
Internal operating revenue - sale of goods and services	1 476 270	248 300	1 724 570	-	-1 724 571	-0
External operating revenue - sale of goods and services	-	11 734	11 734	1 886 792	-	1 898 526
Other operating revenues	70 946	2 065	73 011	61 613	-41 017	93 606
Total operating revenues	1 547 216	262 099	1 809 315	1 948 405	-1 765 588	1 992 132
Operating expenses	748 595	194 749	943 344	1 918 188	-1 729 011	1 132 522
Depreciation and amortization	111 875	15 150	127 024	10 154	28 988	166 166
Operational EBIT	686 746	52 200	738 946	20 062	-65 564	693 444
Operational EBIT-%	44,4 %	19,9 %	40,8 %	1,0 %		34,8 %
Volume harvested/sold	17 612	4 268	21 879	22 141		
Sales price per kg salmon	83,8	60,9	79,4	85,2		
Operational EBIT per kg salmon	39,0	12,2	33,8	0,9		

\*) Depreciation and amortization in "Other/eliminations" is almost exclusively related to surplus values from acquisitions.

# NOTE 3: OPERATING REVENUE

Group revenues by geographic market:			Q2 2023	%	Q2 2022	%
Norway*			284 720	35%	434 322	46%
Europe, without Norway			489 113	61%	469 132	50%
Asia			24 093	3%	22 587	2%
Other countries			6 655	1%	8 151	1%
Total revenues			804 581		934 192	
	1H 2023	%	1H 2022	%	2022	%
Norway	<b>1H 2023</b> 414 096	<b>%</b> 40%	<b>1H 2022</b> 540 872	<b>%</b> 45%	<b>2022</b> 837 339	<mark>%</mark> 42%
Norway Europe, without Norway						
,	414 096	40%	540 872	45%	837 339	42%
Europe, without Norway	414 096 589 451	40% 57%	540 872 630 200	45% 52%	837 339 1 069 949	42% 54%

\* Sales are mostly to Norwegian exporters of salmon

Group revenues by product and services			Q2 2023	%	Q2 2022	%
Sale revenue salmon			770 417	96%	900 300	96%
Other revenue			34 164	4%	33 892	4%
Total revenues			804 581		934 192	
	1H 2023	%	1H 2022	%	2022	%
Sale revenue salmon	979 162	94%	1 167 573	96%	1 898 525	95%
Other revenue	62 683	6%	46 656	4%	93 606	5%
Total revenues	1 041 845		1 214 229		1 992 132	

#### **Operating revenues**

Operating revenues consist of revenue from sale of salmon either on spot rates or from fixed price contracts. Sales are recognised in the income statement when the fish has been harvested and packed in boxes and picked up by the carrier (ex works).

#### Other revenue

Other revenue consist of income from harvesting activites, sale of smolt and external sale of services related to fish farming activities.

# NOTE 4: SHARE CAPITAL AND SHAREHOLDERS

As at 30 June 2023, the parent company's share capital comprised:

	No.	Face value	Share capital
Ordinary shares	122 508 455	0,25	30 627
Total	122 508 455	0,25	30 627

Shareholders:

The company's 20 largest shareholders as at 30 June 2023 were:

Shareholder	No. of shares	Shareholding (%)	
Måsøval Eiendom AS	85 727 553	69,98%	
Verdipapirfond Odin Norge	9 907 218	8,09%	
Vartdal Invest AS	4 761 904	3,89%	
J.P. Morgan Bank Luxemburg S.A.	2 910 504	2,38%	
Henden Nygård Holding AS	1 800 057	1,47%	
ABBA Holding AS	1 677 176	1,37%	
Morgan Stanley & Co. Int. Plc.	1 652 643	1,35%	
J.P.Morgan bank Luxemburg S.A.	1 275 405	1,04%	
Frøy Kapital AS	1 255 132	1,02%	
Vicama AS	1 000 000	0,82%	
Hausta Investor AS	875 933	0,71%	
GH Holding AS	616 620	0,50%	
Patric Invest AS	611 252	0,50%	
Verdipapirfondet Holberg Triton	595 000	0,49%	
Songa Capital AS	452 199	0,37%	
Yttervåg AS	380 036	0,31%	
Sniptind Invest AS	341 912	0,28%	
BNP Paribas	325 000	0,27%	
Småge Eiendom AS	241 387	0,20%	
Storø Invest AS	227 964	0,19%	
Others	5 873 560	4,79%	
Total	122 508 455	100,00%	

# NOTE 5: BIOLOGICAL ASSETS AND OTHER INVENTORIES

Book value of biological assets and inventory	30.06.2023	31.03.2023	30.06.2022	31.12.2022
Feed inventory	30 730	28 216	23 401	23 987
Finished goods	7 975	3 787	8 786	13 661
Total other inventory	38 705	32 003	32 187	37 648
Biological assets	1 207 451	1 311 642	896 340	1159 932
Total biological assets and other inventory	1 246 155	1 343 645	<b>928 52</b> 7	1 197 580

#### Fair value

Fair value adjustments are part of the Group's EBIT, but changes in fair value are presented on a separate line to provide better understanding of the Group's profit/loss on cost of goods sold. The item comprises:

Book value of biological assets recognised at fair value	30.06.2023	31.03.2023	<b>30.06.202</b> 2	31.12.2022
Biological assets held at sea farms at cost	679 438	774 503	469 636	619 854
Fair value adjustement of biological assets	445 726	412 967	379 893	456 081
Total biological assets held at sea by fair value	1 125 164	1 187 470	849 529	1 075 935
Smolt and postsmolt at cost	82 286	124 172	46 811	83 998
Total biological assets	1 207 451	1 311 642	896 340	1 159 933

Change in the book value of biological assets held at sea farm carried at fair value	Q2 2023	Q1 2023	Q2 2022	2022
Opening balance biological assets at sea	1 187 470	1 075 935	781 351	623 565
Increase resulting from production/purchase	349 896	280 138	281 780	1 091 908
Reduction resulting from sale/harvesting	-444 960	-125 489	-320 245	-885 689
Reduction resulting from incident-based mortality	-	-	-	-
Net fair value adjustment	32 759	-43 114	106 643	246 150
Closing balance biological assets at sea	1 125 164	1 187 470	849 529	1 075 934

Biological assets held at sea farms 30.06.2023	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
<1 kg	2 011	193 131	209 383	402 514
1 - 4 kg	7 522	352 886	154 943	507 829
> 4 kg	4 133	133 421	81 400	214 821
Biological assets helt at sea farms	13 665	679 438	445 726	1 125 164
Eggs, fry and smolt at cost	-	82 286	-	82 286
Biological assets total	13 665	761 724	445 726	1 207 450

Biological assets held at sea farms 31.03.2023	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
<1 kg	637	82 189	53 823	136 012
1 - 4 kg	12 668	579 567	303 461	883 028
> 4 kg	2 458	112 746	55 683	168 430
Biological assets helt at sea farms	15 763	774 503	412 967	1 187 470
Smolt and postsmolt	0	124 172	0	124 172
Biological assets total	15 763	898 675	412 967	1 311 642





Biological assets held at sea farms 30.06.2022	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
<1 kg	2 313	205 871	173 228	379 099
1 - 4 kg	7 683	275 075	201 523	476 597
> 4 kg	58	-11 309	5 143	-6 167
Biological assets helt at sea farms	10 054	469 637	379 894	849 529
Smolt and postsmolt	0	46 811	0	46 811
Biological assets total	10 054	516 448	379 894	896 340

Biological assets held at sea farms 31.12.2022	Biomass (tonnes)	Cost	Fair value adjustment	Carrying amount
<1 kg	106	20 949	14 336	35 285
1 - 4 kg	12 529	598 904	441 745	1 040 649
> 4 kg	-	-	-	-
Biological assets helt at sea farms	12 634	619 853	456 081	1 075 934
Smolt and postsmolt	-	83 998	-	83 998
Biological assets total	12 634	703 851	456 081	1 159 932

#### The fair value calculation is based on following forward prices:

Expected harvesting period:	Forward price 30.06.2023	Expected harvesting period:	Forward price 31.03.2023
Q3-2023	80,67	Q2-2023	106,56
Q4-2023	82,00	Q3-2023	83,27
Q1-2024	99,43	Q4-2023	84,52
Q2-2024	102, 37	Q1 + Q2 -2024	94,08
Q3 + Q4 -2024	84,90	Q3 + Q4 -2024	79,92

Expected harvesting period:	Forward price 30.06.2022	Expected harvesting period:	Forward price 31.12.2022
Q3-2022	81,90	Q1-2023	91,75
Q4-2022	78,90	Q2-2023	95,55
Q1-2023	85,70	Q3-2023	76,48
Q2-2023	86,10	Q4-2023	78,22
Q3 + Q4 -2023	74,10	Q1-2024	84,33

#### Discount rate

The discount rate for 2022 and 2023 was 5 % per month, which reflects the biomass capital cost, risk and synthetic lisence fees and site rental charges.

# NOTE 6: TRANSACTIONS WITH RELATED PARTIES

The group had the following transactions with related parties. All transactions are carried out on market terms at arm's length.

Transactions with related parties Q2 2023	Sales	Purchase	Receivables	Liabilities
Laxar Fiskeldi	14 317	224	5 552	273
Måsøval Eiendom AS	437	623	6 756	119
Flamek Eiendom AS	234	1 523	363	274
Sørskaget Holding AS	458	777	193	-
Sørskaget Bolig AS	67	-	97	-

Transactions with related parties Q2 2022	Sales	Purchase	Receivables	Liabilities
Laxar Fiskeldi	15 565	-	34 925	-
Måsøval Eiendom AS	366	539	6 642	112
Flamek Eiendom AS	221	900	314	-
Sørskaget Holding AS	547	856	256	158
Sørskaget Bolig AS	63	-	13	-

Transactions with related parties 31.12.2022	Sales	Purchase	Receivables	Liabilities
Laxar Fiskeldi	30 252	-	18 463	-
Måsøval Eiendom AS	839	1 078	6 657	112
Flamek Eiendom AS	443	2 419	360	259
Sørskaget Holding AS	966	1 674	171	183
Sørskaget Bolig AS	127	-	66	-

# NOTE 7: INTANGIBLE ASSETS AND PROPERTY PLANT AND EQUIPMENT

(All amounts in NOK 1000)	Right-to-use assets	Property, plant and equipment	Goodwill	Licenses	Total
Net book value at 31.12.2022	529 366	467 918	428 390	2 068 766	3 494 440
Additions	89 330	49 175	-	-	138 505
Impairments	-	-44 895	-	-	-44 895
Depreciation and amortization	-62 353	-33 113	-	-	-95 466
Net book value at 30.06.2023	556 343	439 085	428 390	2 068 766	3 492 584

The proposed resource rent tax was approved by the Norwegian parliament in May 2023. Based on this, an assessment has been made of whether this affects the value of the Group's intangible assets and fixed assets. Our review shows a need for write-downs of the carrying value associated with the Aqua Semi development project, otherwise we see no indications of impairment beyond book values.

The Group's farming operations are managed as a joint unit across PA5 and PA6 and the impairment testing is based on a common cash-generating unit.

## NOTE 8: TAX

The proposed resource rent tax was approved by the Parliament in May 2023. As a result, Måsøval has incorporated a significant implementation effect on deferred resource rent tax related to the Group's biomass.

The implementation effect of the resource rent tax constitutes a deferred resource rent tax on the Group's biomass of MNOK 243. This effect is treated as a tax charge in 1H 2023.

The final tax bill related to the resource rent tax is still uncertain as we are waiting for detailed guidelines from the authorities. The Group therefor awaits these guidelines before calculating and accounting for the resource rent tax expense for the period.

#### Tax expenses 1H 2023

	1H 2023
Estimated corporate tax for the period	23 736
Implementation effect as of 1.1.2023, deferred resource rent tax on biomass	242 553
Total tax expenses	266 298

#### **Deferred tax**

In our quarterly reports deferred tax also includes estimated payable tax for the period. Income tax payable in the balance sheet consist of income tax related to 2022.

	30.06.2023
Estimated corporate tax (22%)	634 843
Estimated deferred resource rent tax (25%)	242 553
Total deferred tax	877 395

# ALTERNATIVE PERFORMANCE MEASURES

The Group presents its financial statements in accordance with International Financial Reporting Standards (IFRS). In addition, management has established alternative performance measures (APMs) to provide useful and relevant information to users of the finanical statements. These APMs have been established to provide greater understanding of the Group's underlying performance, and do not replace the consolidated financial statements prepared in accordance with IFRS. The performance parameteres have been reviewed and approved by the Group's management and Board of directors. Alternative performance measures may be defined and used in other ways by other companies. The Group applies the following APMs:

#### Net interest-bearing debt

Net interest-bearing debt is defined as the net of long-term debt, short-term debt, bank deposits and interest-bearing receivables. The measure is useful and necessary information to investors and other users of the financial statements to assess the net of the interest-bearing external capital used to finance the group. The measure is used to calculate return on capital employed and highlights the Group's ability to increase the debt. The capitalised value of operational lease agreements according to IFRS 16 is not included in the interest-bearing debt.

(All amounts in NOK 1000)	30.06.2023	31.03.2023	30.06.2022	31.12.2022
Non-current liabilities to financial institutions	1 829 616	1 707 639	1 808 061	1 478 965
Current liabilities to financial institutions	491 614	554 398	427 722	548 293
Liabilities related to operational lease agreements	-200 298	-219 070	-219 579	-190 718
Cash and cash equivalents	-24 423	-37 770	-149 395	-38 473
Net interest-bearing debt - Group	2 096 509	2 005 197	1 866 809	1 798 068
Net interest-bearing debt - Pure Norwegian Seafood (PNS)	-41 045	-48 965	9 950	-62 203
Net interest-bearing debt - Group exluding PNS	2 055 464	1 956 232	1 876 759	1 735 865

#### **Operational EBITDA**

Opertional EBITDA is calculated as operational EBIT less depreciations and calculated interest expenses on operating leases.

(All amounts in NOK 1000)	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Operational EBIT - Group	210 502	500 548	246 365	587 934	693 444
Operational EBIT - Pure Norwegain Seafood	-10 080	-17 336	-12 253	-17 941	-22 626
Operational EBIT - Group, excluding PNS	200 422	483 212	234 112	569 993	670 818
Depreciation and amortisation expense, excluded PNS	43 874	37 938	87 548	74 453	154 154
Rental costs operating leases	-20 614	-19 103	-45 000	-36 061	-67 837
Interest expenses on operating leases	-1 841	-1 640	-3 810	-3 368	-6 352
EBITDA - Group excluding PNS	221 842	500 407	272 850	605 017	750 783

#### Financial expenses excluding Pure Norwegian Seafood

The Group's external financing is divided in two parts. Pure Norwegian Seafood has its own financing and is not included in the Group's main financing. The loan requirements related to the Group's main financing are therefore linked to figures excluding PNS.

(All amounts in NOK 1000)	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Financial expenses - Group	44 064	16 326	75 322	36 116	91 826
Financial expenses - PNS	-914	8 192	-1 993	6 107	- 2 886
Financial expenses - Group, excluding PNS	43 150	24 518	73 329	42 223	88 940

#### Equity ratio

Equity ratio is calculated by dividing total equity including minorities by the total assets and it is expressed as a percentage. The measure is useful to the users of financial statements in terms of understanding how much of a company's assets are funded by equity and borrowings.

(All amounts in NOK 1000)	30.06.2023	31.03.2023	30.06.2022	31.12.2022
Equity	1 772 665	1 957 318	2 020 701	1 988 971
Total assets	5 294 064	5 124 786	5 249 932	4 986 915
Equity ratio	33,5 %	38,2 %	38,5 %	39,9 %

#### Operational EBIT per kg salmon

Operational EBIT per kg is defined as a central performance measure for the Group. The measure is used to evaluate the profitability of sold goods and the operations of the Group. The performance measure is useful to users of the financial statements to evaluate the profitability of sold goods and the production. The measure is calculated for each segment before unallocated costs and non-recurring events, fair value adjustments, income from associated companies, financial expenses and taxes. The measure is expressed per kg harvested volume.

#### **Operational EBIT**

Operational EBIT is defined as the difference between operating revenues and operating expenses. Operating expenses excludes production tax, profit sharing with co-location partners and change in fair value of biological assets.

#### Farming

(All amounts in NOK 1000)	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Operating revenue	736 625	871 537	569 268	1 019 885	1 809 315
Operating expenses	517 082	369 325	385 939	438 593	1 070 369
Operating EBIT	219 543	502 212	183 330	581 292	738 946
Volume harvested	7 572	8 702	5 577	10 308	21 879
Operational EBIT per kg salmon	29,0	57,7	32,9	56,4	33,8

#### Farming mid

(All amounts in NOK 1000)	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Operating revenue	444 741	815 799	357 396	1 019 885	1 547 216
Operating expenses	298 775	324 246	268 356	438 593	860 470
Operating EBIT	145 967	491 553	89 040	581 292	686 746
Volume harvested	4 437	7 803	3 990	10 308	17 612
Operational EBIT per kg salmon	32,9	63,0	22,3	56,4	39,0

#### Farming west

(All amounts in NOK 1000)	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Operating revenue	291 884	55 738	357 396	105 888	262 099
Operating expenses	218 307	45 079	268 356	80 217	209 899
Operating EBIT	73 577	10 658	89 040	25 670	52 200
Volume harvested	3 135	899	3 990	1 678	4 268
Operational EBIT per kg salmon	23,5	11,9	22,3	15,3	12,2

#### Sales & processing

(All amounts in NOK 1000)	Q2 2023	Q2 2022	1H 2023	1H 2022	2022
Operating revenue	797 360	915 751	1 026 723	1 191 596	1 948 405
Operating expenses	784 828	899 974	1 013 348	1 175 974	1 928 342
Operating EBIT	12 532	15 777	13 375	15 622	20 062
Volume sold	7 788	8 726	10 058	12 067	22 141
Operational EBIT per kg salmon	1,6	1,8	1,3	1,3	0,9

